

**ARNOLD C. FRANCISCO**  
Vice President, Asset Management Group



Mr. Arnold C. Francisco has an extensive career in the electric power industry. He worked in the National Power Corporation (NPC) since 1989 until he became Principal Engineer several years later.

For 11 years, he assumed multiple roles related to NPC's contract negotiation and administration on natural gas pipeline facilities, project management, treasury management and loan sourcing. Mr. Francisco also designed and recommended financial strategies to minimize forex risks and improve cash flow for NPC.

He transferred to PSALM in 2003, a time when the restructuring program for the power industry took off. As time would tell, his career grew well in the Corporation. In 2004, he became the Manager of the Electricity Trading Department (ETD). After serving the unit for six years, he was transferred to the IPP/IPPA Contracts Administration Department (IPP/IPPA CAD) as Corporate Staff Officer in 2010 until 2012. He ascended to the position of Manager in the same department two years later. In 2016, he was appointed as Vice-President for the Asset Management Group (AMG).

Mr. Francisco's expertise has contributed largely to the achievement of PSALM's twin mandate of asset privatization and liability management. His wide-ranging experience in financial management, contract implementation, privatization schemes and framework, and electricity trading has resulted in the attainment of the corporation's objectives.

A licensed Civil Engineer, Mr. Francisco finished his bachelor's degree at Baliuag University and his master's degree in Business Administration from the same institution.